

## Growing Up Fastly



Aiming to contribute to human health with "For Healthy Tomorrows" vision for more than 30 years, Berko Pharmaceuticals raises its growth chart day by day. Berko Pharmaceuticals, which takes attention with its innovative products, comes to the fore with its breakthrough steps in export and R&D (Research and Development). Berko Pharmaceuticals continues to grow with bringing in new products to the sector, its ever-expanding qualified staff and Phase 3 factory investment.

The company is the fastest growing up company with its more than 60 products, about 550 employees and 2 manufacturing plants which has 10 thousand square meters covered area. Berko Pharmaceuticals Manufacturing Plants, produced quality products in world class, produces 62,3 million boxes with two-shift operation annually.

Construction of 3 Manufacturing Plant, which is the new investment of Berko Pharmaceuticals which has 11 thousand square meters area, is under construction. In the new manufacturing plant Phase III, targeted production capacity is aimed to be 50 million boxes with two-shift operation annually. At the same time, Berko Pharmaceuticals, is providing contract manufacturing services for the pharmaceutical industry, and is producing contract manufacturing to total of 16 firms.

### NEW PROJECTS IN R&D DEPARTMENT

Berko Pharmaceuticals, is focused on developing new products, develop projects and makes applications in Departments of R&D, Business Development and Licensing concentrated. R&D Department is currently running 22 new projects which operates in Berko Pharmaceutical Manufacturing Plants. Berko Pharmaceuticals Licensing Department has total of

80 licensed products, being 60 of these in the market actively. Also 24 application files, which are conducted by Licensing Department, are in Licensing Department of Turkish Health Ministry. Business Development Department continues to project different and new products with Ph. Berat Beran's support.

### MARKET SHARE GROWS EVERY YEAR

Berko Pharmaceuticals is expanding its market share each year and adds new products to its product portfolio. In year of 2015, Berko Pharmaceuticals' domestic sales, export and contract manufacturing were 19 million boxes and 105,3 million TL and their goal for 2016 is 22,6 million boxes and 142,7 million TL.

### BIG INVESTMENT IN INTERNATIONAL TRADE

Berko Pharmaceuticals' is searching for foreign markets and works in this area continues actively. Berko Pharmaceuticals, which is exporting and signed export contracts with total of 18 countries from 2015 to today, also negotiating with 20 different countries. Berko Pharmaceuticals, while exporting to only 4 countries in 2014, signed export agreement with 18 different countries in 2015, therefore increased its export volume by 72 percent in TL. Aim of Berko Pharmaceuticals' end of 2016, is the double growth on the basis of TL and signing export agreements with total of 40 countries.

### TOUCHING LIFE AND PEOPLE WITH ITS PROJECTS

Berko Pharmaceuticals, which put emphasis on importance to social responsibility projects, thus, touch life and people with developed projects. Berko Pharmaceuticals, focus on this topic and completed many projects in recent years. At the beginning of these projects, there are "Berko Çocuk Tiyatrosu", which found to contribute society and art, and "Eczacının Kariyer Yolu", which contributes to career development to students of pharmacy faculty. At the same time, Berko Pharmaceuticals Social Responsibility and Environment Fellowship, which found by Berko Pharmaceuticals' employees with volunteering basis, realizes many projects as well.

